



New strategic partnership

Olof Milveden

CEO

Aspen Pharma

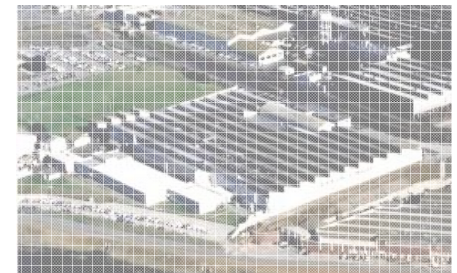
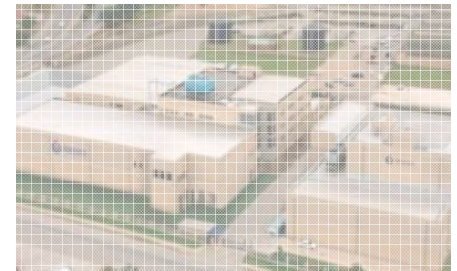
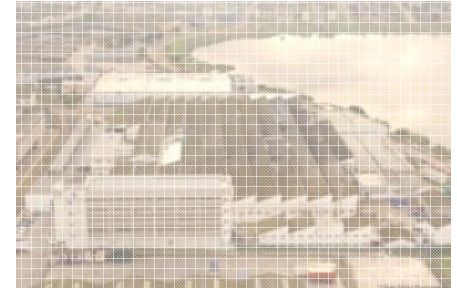


- ▶ Navamedic has signed a distribution agreement with South African Aspen Pharma, one of the world's largest manufacturer of generic drugs
- ▶ The agreement gives Navamedic exclusive rights to market and sell Aspen products in the Nordic and Benelux countries
- ▶ It is the first time Aspen enters in to this type of distribution agreement for northern Europe
- ▶ Navamedic considers that the agreement will have significant impact as of 2011/12 and involve a substantial increase in growth in coming years

Aspen Pharma



- ▶ South African-based JSE-listed Aspen is Africa's largest pharmaceutical manufacturer and a major supplier of branded and generic pharmaceutical, healthcare and nutritional products to southern Africa and selected international markets
- ▶ The Group has today a presence in South Africa, Australia, India, Brazil, the United Kingdom, Kenya, Tanzania, Venezuela, Mexico and Mauritius



Aspen Pharma



- ▶ Aspen is the largest generics manufacturer in the southern hemisphere and is also the leading supplier of generic medicines to both the private and the public sectors in South Africa
- ▶ Aspen is one of the top twenty generic manufacturers worldwide and South Africa's number one generic brand
- ▶ Aspen has fifteen pharmaceutical manufacturing facilities on eleven pharmaceutical manufacturing sites on three continents. Four of the sites are located in South Africa, two in India, two in East Africa and three in Latin America

Aspen Pharma



- ▶ Aspen has production capabilities for a wide variety of product types including tablets, capsules, injectables, penicillins, liquids and creams
- ▶ Aspen is one of the leading global players in generic antiretrovirals (“ARVs”)
- ▶ Aspen is known for it’s outstanding generic pipeline. These products are developed under the direction of highly skilled scientists employed by Aspen and in collaboration with other global pharmaceutical companies and research facilities

Ponsus Pharma



PONSUS PHARMA

- ▶ Ponsus Pharma has signed an exclusive distribution agreement with Vitaflo Scandinavia AB to distribute Proderm® Hud in Sweden, Denmark, Finland and Norway
- ▶ This will strengthen Vitaflo Scandinavia AB's portfolio of dermatological products
- ▶ Proderm Hud is a product that is used extensively by Ostomy patients, as it acts as a non-comodogenic barrier that prevents skin irritation that can be present when exposing the skin to stress
 - It is a unique foam product that rapidly penetrates the viable epidermis resulting in less irritation and a non-greasy feeling
 - Another area where the product is appreciated is amongst athletes

Ponsus Pharma



PONSUS PHARMA

- ▶ Ponsus Pharma AB develops high performing dermatological products based on their patented Proderm Technology® for pharmaceutical and cosmeceutical companies
- ▶ Proderm Technology
 - the water-lipid nature allows for the ingredients to be rapidly absorbed and incorporated into the viable epidermis
 - is non-comedogenic and provides a cosmetically elegant feel
 - is ease of application because it is non-greasy and spreads easily
 - does not use either alcohol or other organic solvents, therefore it is well tolerated by patients

Aspen Pharma

